

CASE STUDY #1

Independent Living Technologies

Independent Living
Technologies is dedicated to
providing an invaluable
resource for people with
disabilities by offering
competitively priced quality
assisted living technology and
products. It offers products on
assistive technology in
categories such as
Communication, Vision,
Mobility, Furniture,
Workstations, Software,
Learning and more.

Brief

Increase the sales and traffic to fully capitalize the online demand on products for disabled. ILTSource brief to web optimizer was to increase the site visibility for higher priority categories and products such as communication, education, vision where the cost per click will be very high. This would involve researching new opportunities in order to attract traffic and market the products.

Solution

Independent Living Technologies is dedicated to providing an invaluable resource for people with disabilities by offering competitively priced quality assisted living technology and products. It offers products on assistive technology in categories such as Communication, Vision, Mobility, Furniture, Workstations, Software, Learning and more.

Result

Independent Living Technology experienced a raise in their phone calls, sales and traffic with the first two months. The client has experienced 25% increase in profit and sales compared to previous month. That is what makes this website successful.

| Time Period | Traffic | Page views |
|-------------|---------|------------|
| Month 1 | 12,972 | 65,052 |
| Month 2 | 17,544 | 94,373 |
| Month 3 | 30,273 | 115,461 |
| Month 4 | 37,706 | 146,573 |

